

Innovation Manager

About Bridge the Gap

Bridge the Gap (BTG) is an innovation consultancy company that supports deep-tech start-ups to overcome the challenges they meet in the journey to market.

BTG provides its clients with the following services.

- Public funds through European Programs. We prepare outstanding proposals for competitive calls such as EIC Accelerator, EIC Transition, EIC Pathfinder, Eurostars and Financial Support to Third Parties (FSTP).
- Private capital rounds. We prepare data room and facilitate the match with investors.
- Business creation and market validation. We carry out acceleration activities to support spin-off and start-up creation in the early stages, including hands-on development of technology roadmap, business model, commercialisation strategy and financial plan.

What we are looking for?

A passionate person for science and technology who will lead and develop the complete process of high-standard proposals' application to the calls of EIC Accelerator, Eurostars and FSTP funding schemes, including the following activities:

- Proposal ideation, coordination, monitoring and submission.
- Proposal writing, editing and proofreading.
- Produce high-quality scientific descriptions and impact assessments.
- Design technical projects, including the definition of objectives, work packages, deliverables, milestones, Gantt chart, budget and risk assessment.
- Co-create with clients the business plan and commercialisation strategies.
- Develop comprehensive and sound financial plans.
- Manage relationships with clients.

What requirements do you have to meet?

- Master's degree in Engineering, Physics, or Science.
- Previous experience in proposal writing in any of these programs: EIC Accelerator, Eurostars or SME Instrument.
- High proficiency in English.
- Finance and business knowledge including MBA (valued).
- Capable of working under pressure.
- Strong analytical and well-organised skills.
- Communication skills.
- Customer-oriented approach.
- Eagerness to learn cutting-edge innovations in science and technology.

What will you get as part of the Bridge the Gap team?

You will work closely and in a long-term collaboration with European deep-tech champions, learning from their high-impact and high-growth technology businesses, in areas of healthcare, artificial intelligence, low-carbon energy, hydrogen, nanomaterials, photonics or building industry. We offer:

- Competitive salary and compensation package based on results achieved.
- Flexible working time in a hybrid model (in-person and remote).
- Opportunity to grow professionally, acquire more responsibilities and lead a team.

Send your CV and motivation letter to jobs@gobridgethegap.com. Indicate ref: **052023-IM**