

Innovation Manager

About Bridge the Gap

Bridge the Gap (BTG) is an innovation consultancy boutique that supports tech-based start-ups or Small-Medium Enterprises (SME) to overcome the challenges they meet in the journey to market.

BTG provides its clients with the following services.

- Public fundraising in European Programs. Proposal ideation, coordination and writing for the following programmes: EIC Accelerator, Eurostars, Financial Support to Third Parties, EIT calls and Horizon Europe programme.
- Project management of granted projects: we provide project management services to our customers for whom we have secured European funds.
- Private capital: we provide consultancy services to start-ups to define their technology roadmap, business model, commercialisation strategy and financial plan; we prepare data room for private capital round, and we match with investors.
- Business creation and communication activities: we collaborate in market impact and dissemination activities for the innovation ecosystem

What will be your responsibilities?

- Learn and understand innovative technologies in digitalisation, cleantech and life sciences.
- Participate in the creation of business plans in collaboration with our clients.
- Develop comprehensive and sound financial plans.
- Design technical projects, including the definition of tasks, resources, timeline, budget and risk assessment.
- Write high-quality proposals for EIC Accelerator, Eurostars or Funding Support to Third Parties.

What requirements do you have to meet?

- Master's degree in Engineering, Physics, Biomedicine, Biology, Environmental Sciences or any other Life Science (required).
- Five-year experience in proposal writing: SME Instrument, EIC Accelerator or Eurostars (required).
- High proficiency in English (required).
- Artificial Intelligence or Data Science knowledge is valued.
- Finance and business knowledge are valued, including MBA.
- Other European Languages are valued.
- Advanced knowledge of the Microsoft Office package (Word, Excel and PowerPoint).
- Capable of working under pressure.
- Analytical and methodical approach.
- Customer-oriented.
- Excellent communicator: communicates mainly orally and in writing, internally and externally, ensuring consistency, clarity and complete understanding.
- Team player.
- Eagerness to learn cutting-edge innovations in science and technology.
- The candidate must be eligible to work in the European Union.

What will you get as part of the Bridge the Gap team?

- Competitive salary.
- Flexible working time in a hybrid model (in-person and remote).
- Teamwork with an open mindset.
- Sharing the passion for innovation.
- Creative work.
- Learn and share knowledge and ideas.
- Opportunity to grow professionally, acquire more responsibilities and lead a team.

We are a young consultancy company and want to join people motivated to grow professionally together with us!

Send your CV and motivation letter to info@gobridgethegap.com . Indicate ref: **2022-IM**

....